



KODY TECHNOLAB LIMITED

Date: 30th May, 2025

To,
National Stock Exchange of India Limited
"Exchange Plaza", C-1, Block G,
Bandra-Kurla Complex,
Bandra (East),
Mumbai – 400 051

Dear Sir / Madam,

Sub: Press Release
Ref: Symbol: KODYTECH / Series: ST

Pursuant to second proviso to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the Press Release herewith for your reference and the said will also be available on the Company's website.

Kindly take the same on your record and oblige us.

Thanking You.

For, Kody Technolab Limited

Manali Krunal Patel
Whole-time director
DIN: 07792457

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S.G Highway, Bodakdev Ahmadabad City - 380 054

Work Address: Unit no. G01, ground floor, BIFC, building no. 14-A, block 14, zone-01, GIFT SEZ,
Gandhinagar - 382355

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CIN No: U72900GJ2017PLC097244

Innovate. Automate. Elevate.

Empowering Growth
Through Intelligent
Solutions

Kody Technolab Limited

Investor Presentation Financial Year 2024-25





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Executive Summary

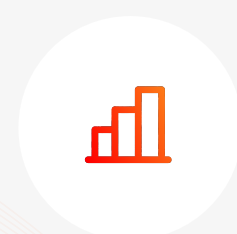
This investor presentation **outlines Kody Technolab Limited's strategic roadmap, market opportunity, and differentiated approach to robotics and automation.** Spanning our product ecosystem, business verticals, and go-to-market strategy, the deck presents how Kody is positioned for sustainable growth across India and the Middle East.

Key takeaways include:



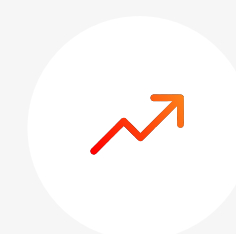
Platform-Led Model

Unified delivery of robots, AI, IoT, and software; customized by sector, built in-house, and deployed at scale.



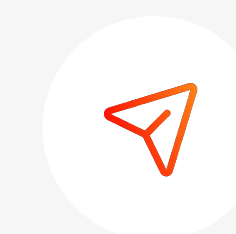
Multi-Layer Revenue

Monetization through product sales, adtech (pDOOH), AMCs, software services, and government contracts.



Regional Growth Strategy

Strategic partnerships and joint ventures drive expansion in capital-rich, automation-forward markets like the UAE and Saudi Arabia.



Execution-Ready

With in-house manufacturing, IP control, fleet management tools, and sector-ready playbooks- Kody is built to scale.

CEO's Message



Dear Shareholders,

FY25 has been a defining year for Kody Technolab. We grew and we transformed. From a robotics development company to a full-stack automation platform with recurring monetization channels, scalable infrastructure, and international reach, Kody Technolab Limited has stepped into its next chapter with clarity and conviction.

We didn't set out to build robots; we set out to solve what automation kept getting wrong. Too many systems remained as a concept, not feasible in the real-world. But, we believed robotics could do better: serve people, scale across industries, and create lasting impact. That belief became our blueprint - modular machines, built with discipline, backed by innovation, and designed to deliver where it matters most.

Our joint ventures, Falcon Tech Robotics in the UAE and Kody x Vira in Switzerland, demonstrate our ability to expand without asset-heavy models. Meanwhile, our wholly owned subsidiary, Kody Media Limited, is creating India's first robotics-powered pDOOH network, proving that every robot can become a recurring revenue stream.

We're not following the robotics wave, we're building the company that's leading it.

As we submit our annual financials, I want to thank our teams, partners, and investors for their belief in our long-term vision. The foundation is strong. The momentum is real. And the opportunity ahead is global.

**Sincerely,
Manav Patel**

Founder & Managing Director
Kody Technolab Limited

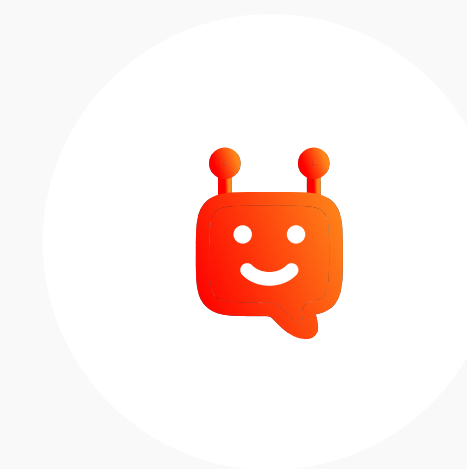
The background features a dark blue gradient with a prominent wireframe model of a human figure in a dynamic pose, rendered in a lighter blue. Various technical icons are scattered throughout, including a gear, a target, a crosshair, and a ruler. Faint numerical strings like '09107112930 129', '107112', '0910711', '091571', and '1071' are also visible.

Company Overview

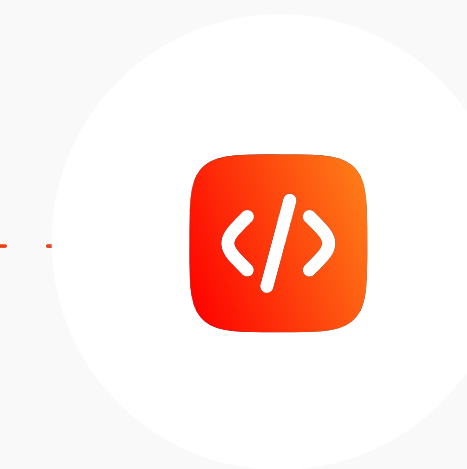
About Kody Technolab

Kody Technolab Ltd. is a publicly listed deep-tech company specializing in **AI-powered robotics, autonomous systems, and enterprise-grade software solutions.**

- **Headquartered in India** with operations across the GCC
- Operating through a vertically integrated structure – from **R&D and design to manufacturing, deployment, and monetization**
- Serving both **enterprise clients and public sector agencies** through a portfolio of 7 proprietary robots and a suite of custom AI/IoT platforms
- Backed by strategic alliances in **manufacturing (WEMS), GCC expansion (Falcon Tech), and aerospace automation (Vira Drones)**



AI +
Robotics



Software &
Services



Full-Stack
Automation

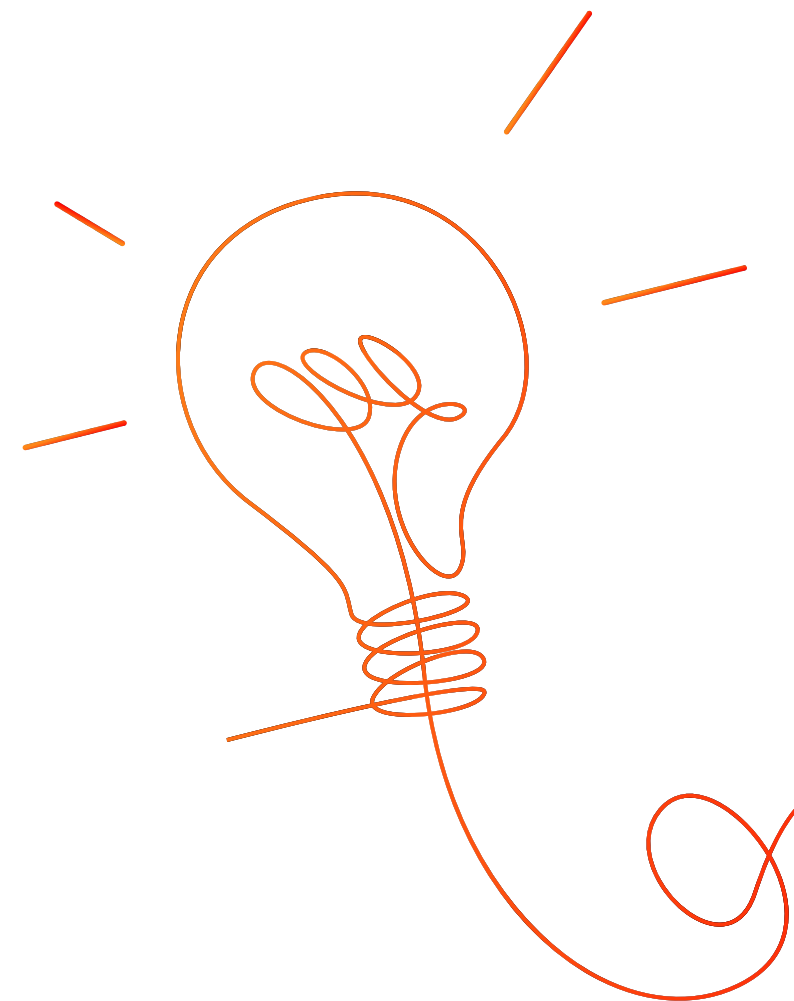
Vision & Mission



Vision

➤ Empowering spaces through intelligent robotics.

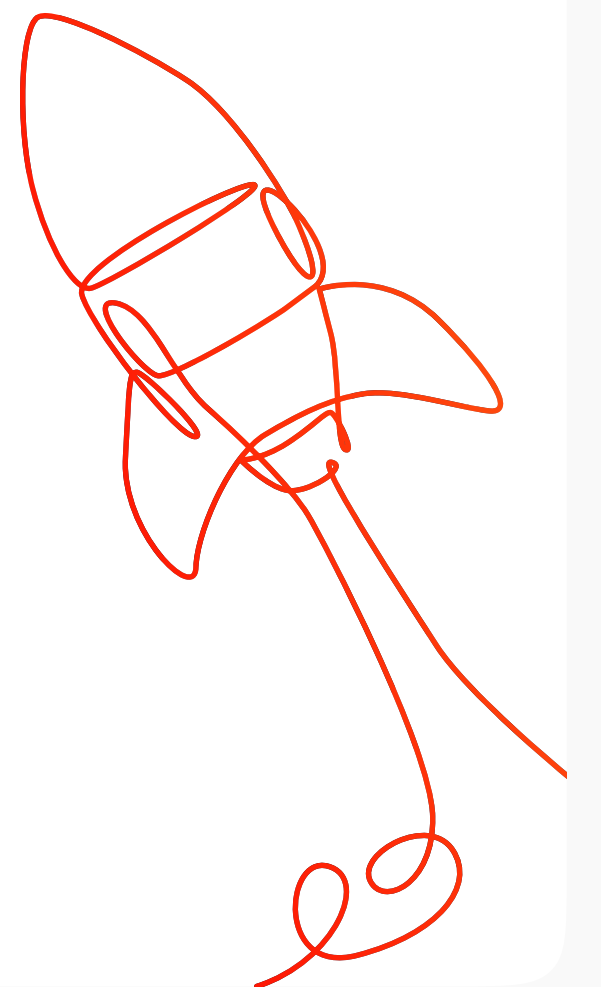
We envision a world where robots seamlessly integrate into daily life enhancing safety, convenience, and operational excellence across public and private environments.



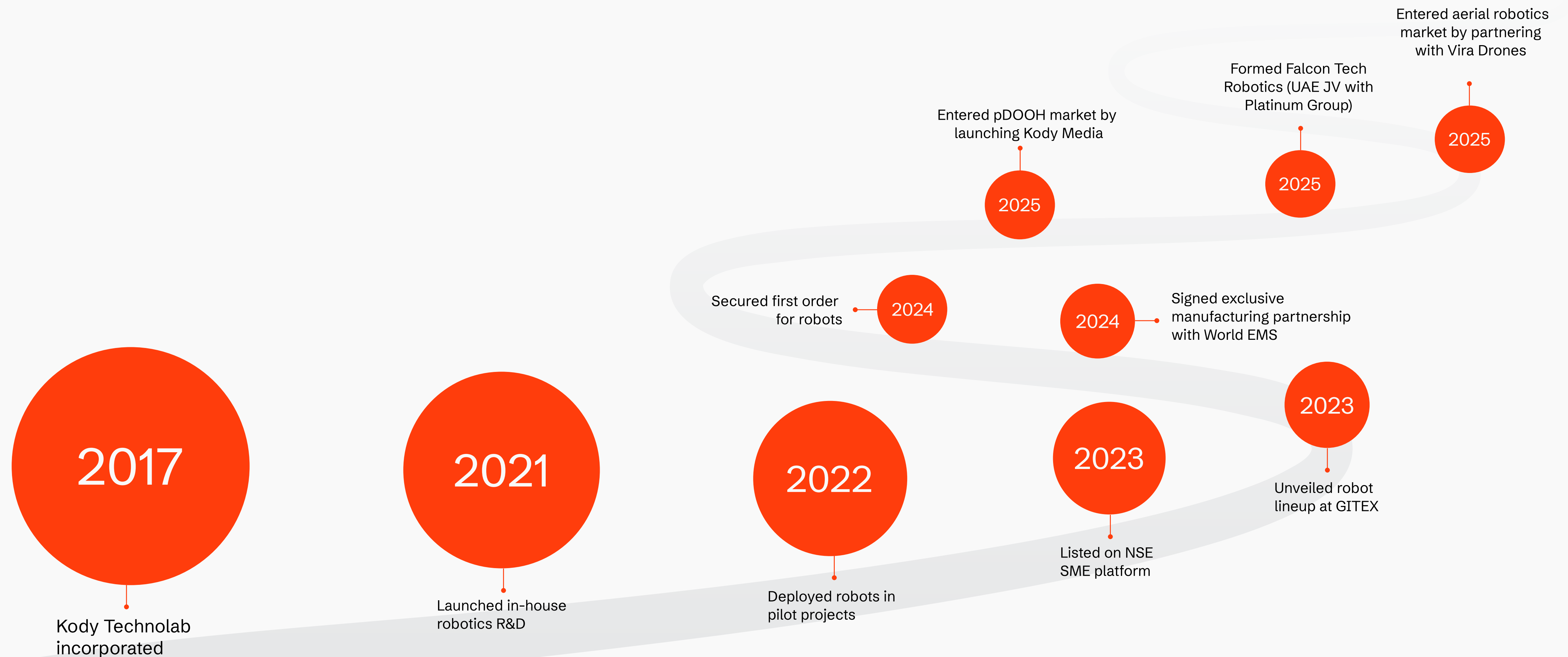
Mission

➤ Automate. Engage. Elevate.

We design and deliver intelligent systems that automate processes, engage users through contextual interaction, and elevate operational capabilities across industries — from retail and hospitality to logistics and public infrastructure.



Milestones & Strategic Progress



Key Team



Manav Patel
Founder & CEO



Mihir Mistry
Chief Technology Officer



Sanjay Kidecha
Chief Operating Officer



Niraj Sanghvi
Chief Financial Officer



Nirav Panchal
Chief Marketing Officer



Anchal Patel
Chief Growth Officer



Anand Panchal
Senior Technical Lead



Sagar Bagsariya
Technical Manager



Jigar Shah
Technical Manager



Drashti Pandya
Technical Manager

Board of Directors



Manav Patel
Managing Director



Pooja Patel
Non-Executive Director



Manali Patel
Whole-Time Director



Neeraj Srivastava
Non-Executive Director



Bhoomik Patel
Independent Director

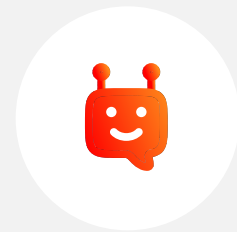


Harshil Gajjar
Independent Director



Pramod Vasave
Independent Director

Key Snapshot



07

Proprietary Robots

Developed and commercially tested for multi-sector deployment



120+

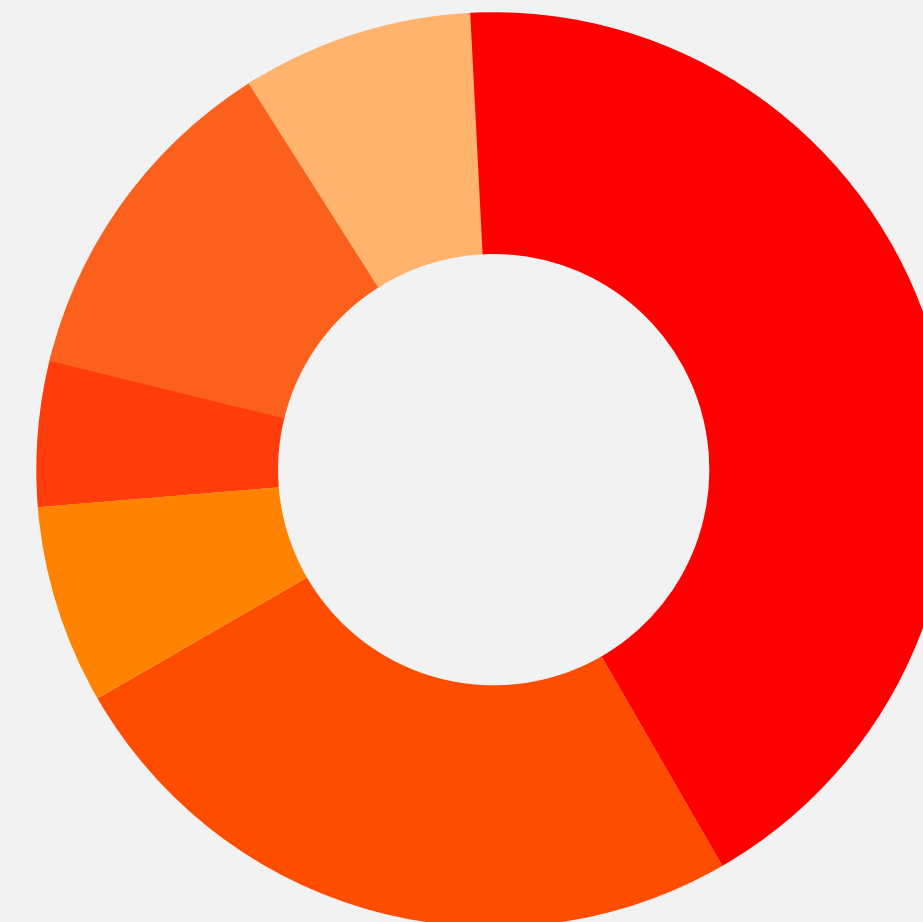
Member R&D Team

Robotics, AI, embedded systems, and smart automation experts



06+

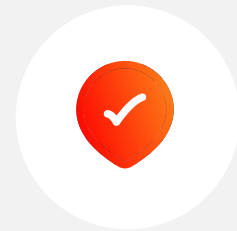
Industry Verticals



● Retail ● Hospitality ● Smart Cities
● Airports ● Logistics ● Public Sector

Strategic JVs & Alliances

- Falcon Tech Robotics
- Vira Drones
- World EMS
- S&O Investments
- SK Robotics & AHAR



80+

Robots Deployed

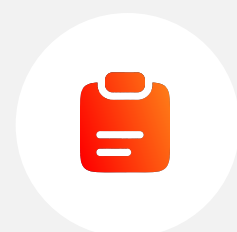
Across India and the GCC



70 Cr

Highest Order

Robotics order secured in 2024



Odigo Patent Filed

With expanding IP pipeline across key robotics platforms

Recurring Revenue Channels

- RaaS ➤ pDOOH (AdTech)
- AMC ➤ Software
- JV income

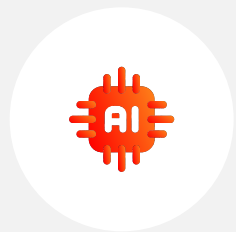
Featured at **GITEX, Vibrant Gujarat, Gujarat Police Expo, and Made It In The Emirates**

Products and Services Overview



Products & Services Overview

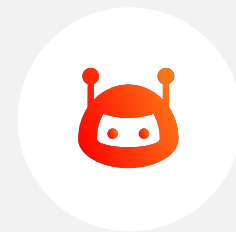
We combine AI, robotics, software, and IoT into an integrated automation stack — enabling businesses to unlock intelligence, scale operations, and future-proof their infrastructure.



AI-Powered Solutions

We implement AI engines to automate decisions, personalize customer journeys, and drive predictive intelligence across business functions.

- ML-based automation, prediction, NLP
- Computer vision & recommendation systems
- Reduces manual load, boosts insight velocity



Robotic Solutions & Products

We design, engineer, and deploy smart robotic systems — from custom-built automation tools to ready-to-use robots for logistics, hospitality, public safety & retail.

- Custom-built robots for critical use cases
- In-house R&D, manufacturing & deployment
- Multi-sector adoption + recurring revenue via AMC & software



IoT & Connected Systems

We enable intelligent, interconnected environments through sensor networks, smart devices, and cloud-driven control — turning operations into data-rich, responsive ecosystems.

- Device-to-cloud integration
- Real-time monitoring & analytics
- Foundation for autonomous workflows

Products & Services Overview

We combine AI, robotics, software, and IoT into an integrated automation stack — enabling businesses to unlock intelligence, scale operations, and future-proof their infrastructure.



IT Consulting & Advisory Services

We serve as the strategic technology backbone for enterprises — helping them architect innovation roadmaps, optimize legacy systems, and align digital transformation with measurable business outcomes.

- Use-case driven consulting
- Entry-point for long-term accounts
- Drives solution adoption across software, AI & robotics



Custom Software Development & Digital Solutions

We build tailored software systems, enterprise platforms, and end-to-end digital solutions that align precisely with operational needs and business models.

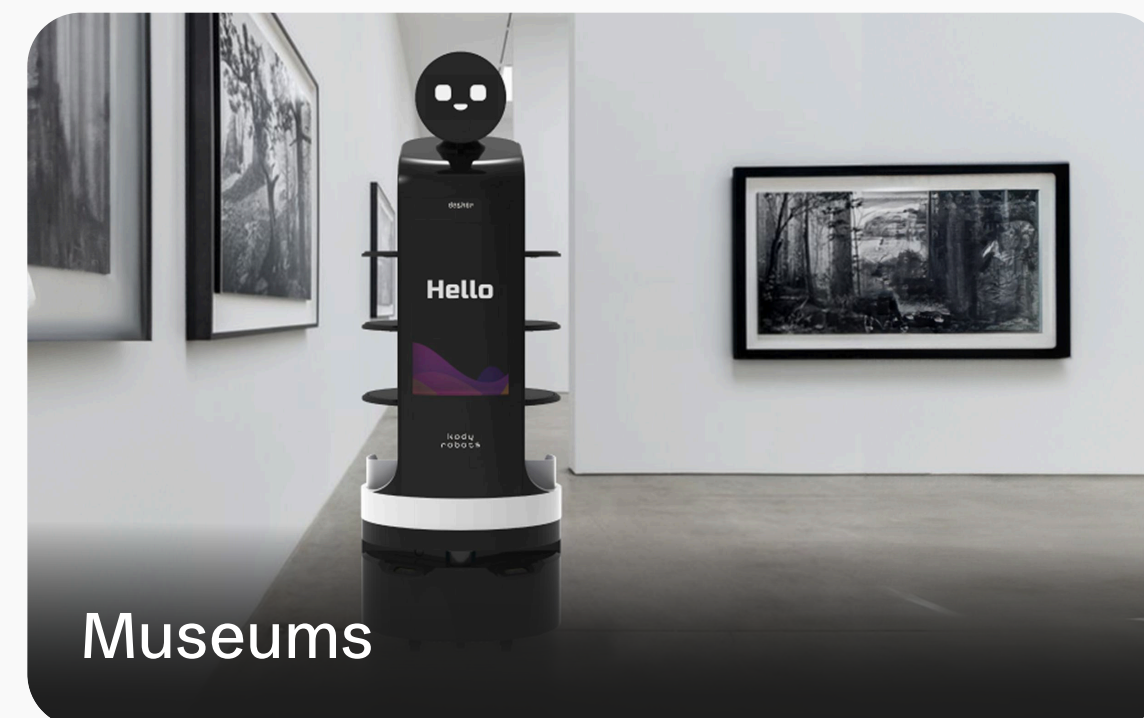
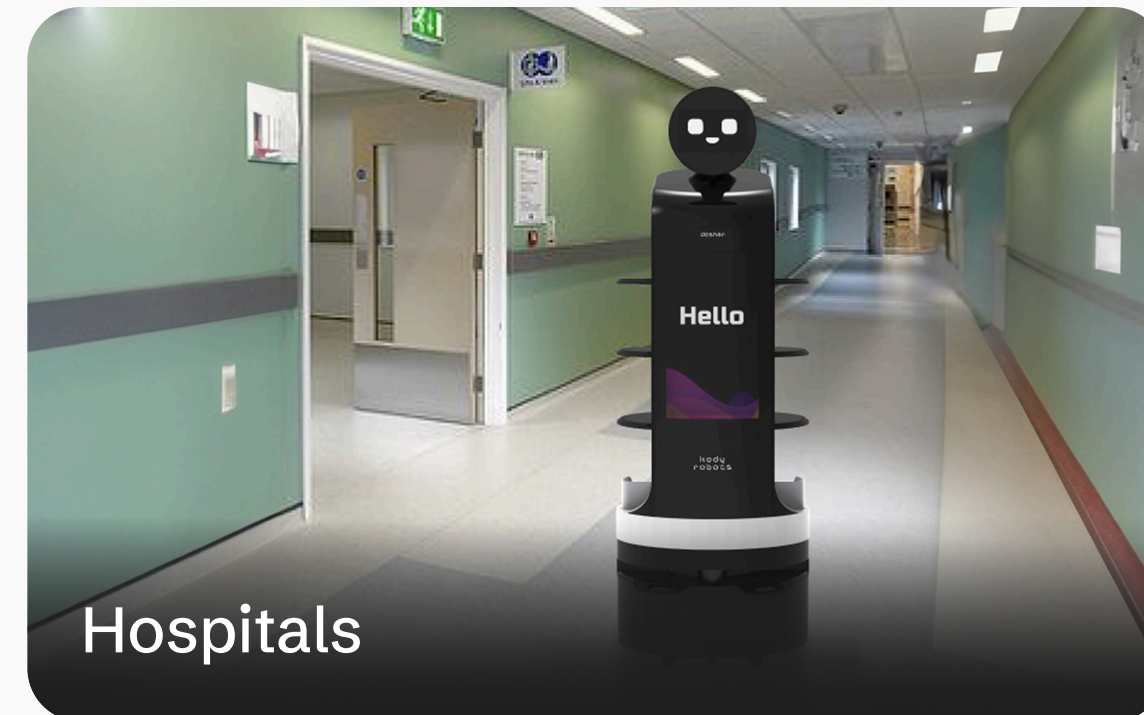
- Industry-specific architecture
- Full-stack delivery with UI/UX ownership
- Enables platform expansion, integration & scale

Dasher

Your Smart Delivery Companion

Dasher is not just a delivery robot; **it's a transformative force in the world of in-house deliveries**, poised to revolutionize the way restaurant businesses approach customer service.

➤ Applications:



Athena

Your Smart Surveillance Companion

Designed for modern surveillance needs, Athena supports security personnel with smart monitoring, real-time alerts, and autonomous patrolling across dynamic environments.

➤ Applications:



Vulcan

Your Autonomous Cleaning Partner

Vulcan redefines the way you approach **cleanliness and hygiene**. As our autonomous floor cleaning robot, Vulcan is designed to excel across various industries and settings.

➤ Applications:

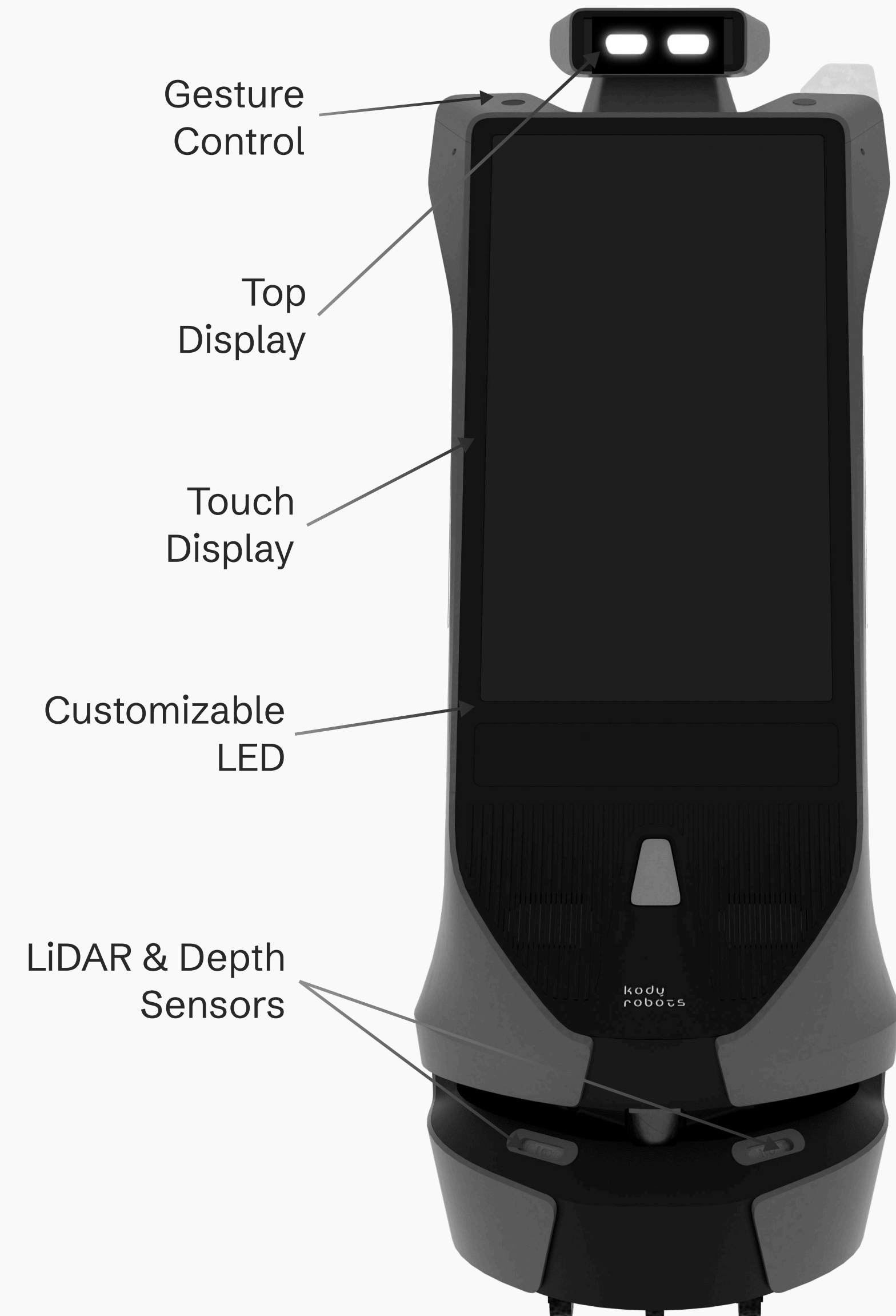


Odigo

Guiding Your Footfall to Revenue

Built for malls and public venues, **Odigo combines autonomous navigation with dynamic ad displays** to enhance guidance and shopper engagement.

➤ Applications:

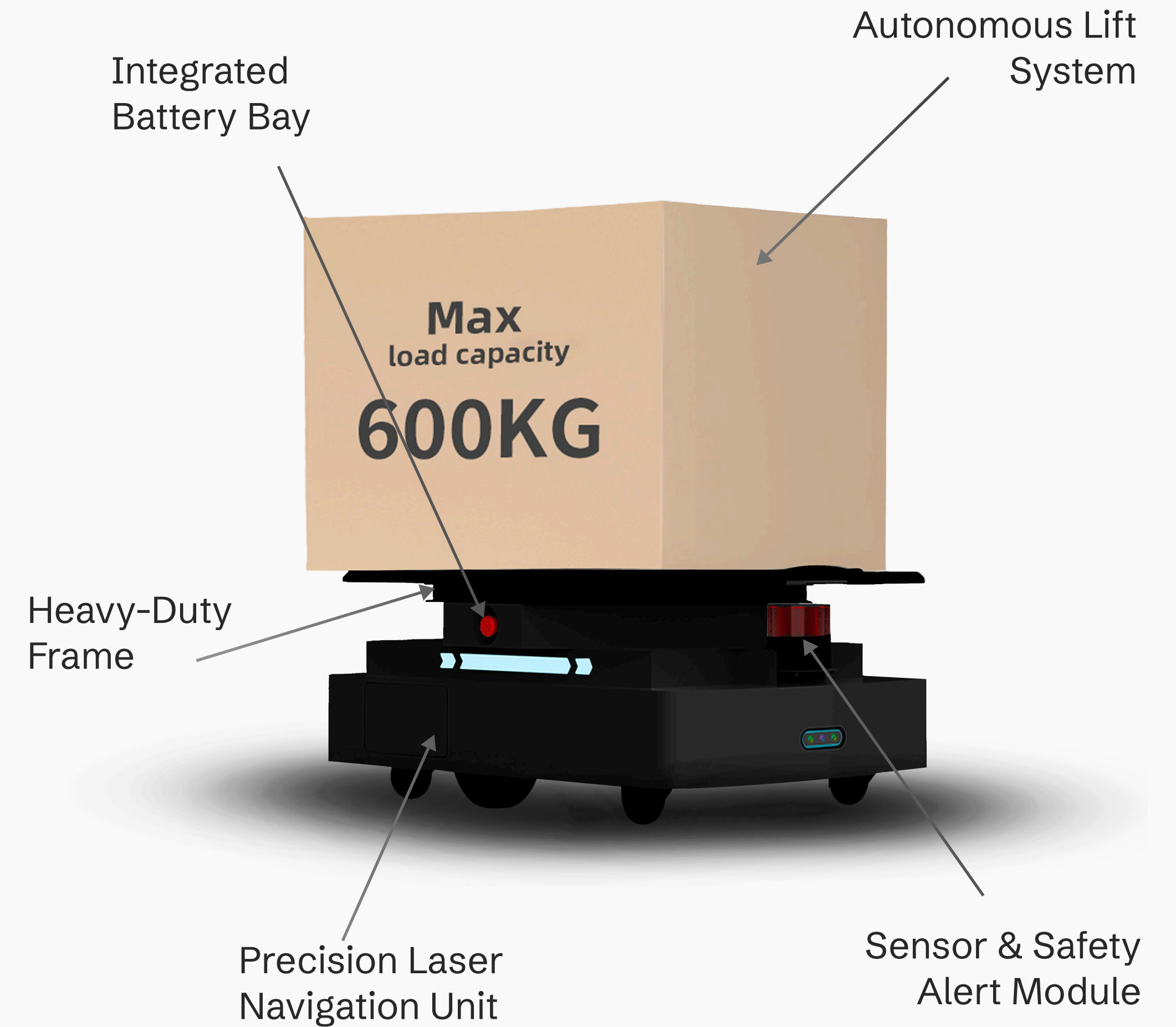


Spilot

Autonomous Mobile Robot

Spilot's unique **jacking function, independent lifting**, can jack up the shelves to a height of 10cm to achieve independent handling of goods.

➤ Applications:

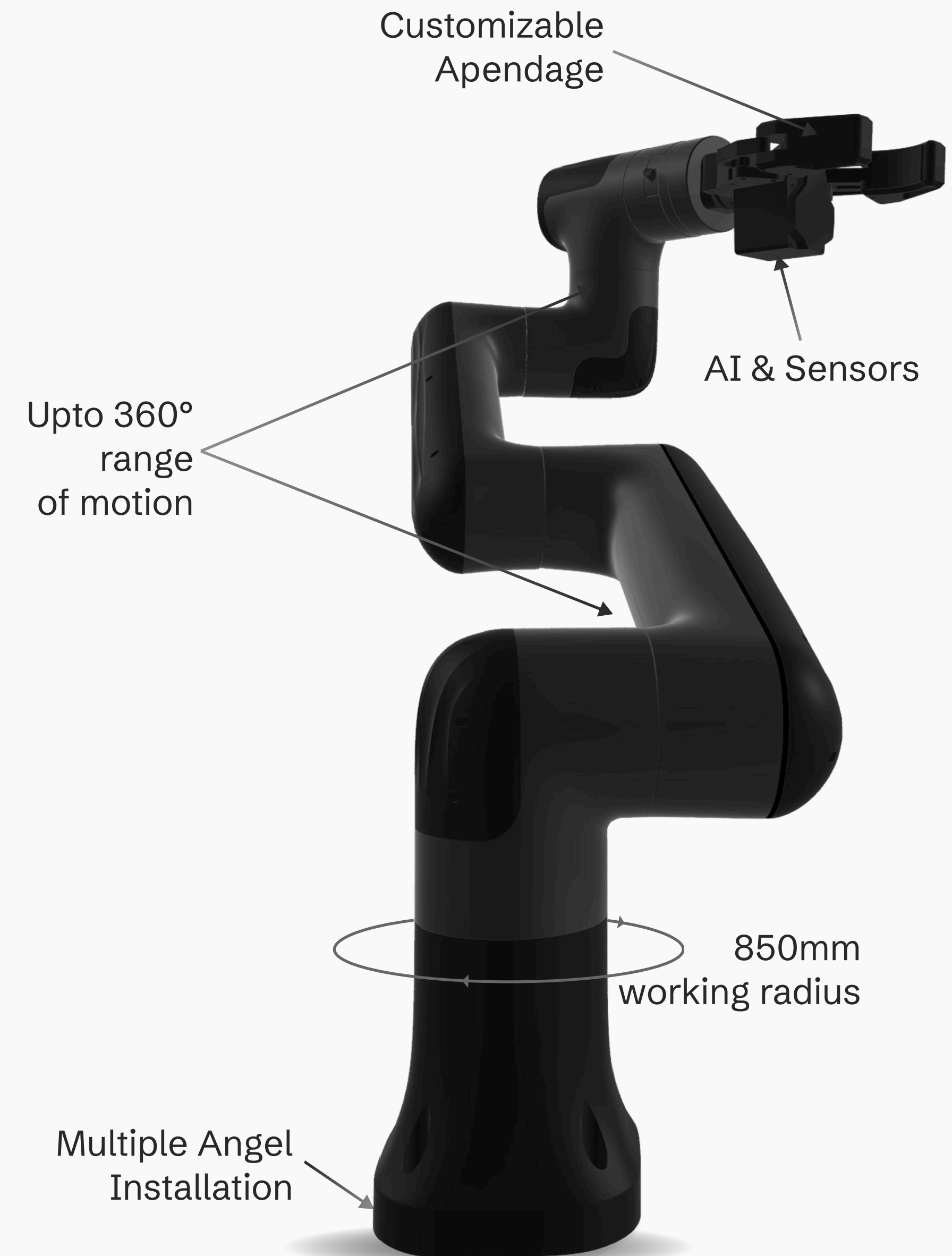
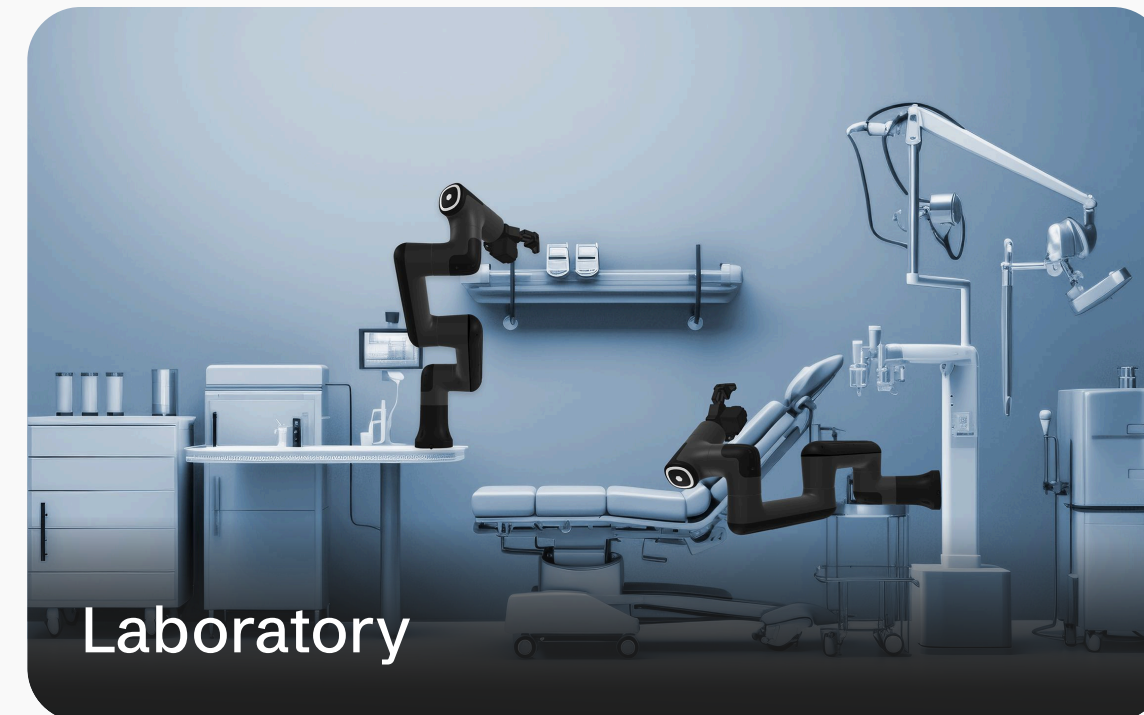


Telos

Precision Craftmanship, Delivered!

Designed for industrial and commercial use, **Telos is a collaborative robotic arm** built to assist humans in precision tasks with safety and adaptability.

➤ Applications:

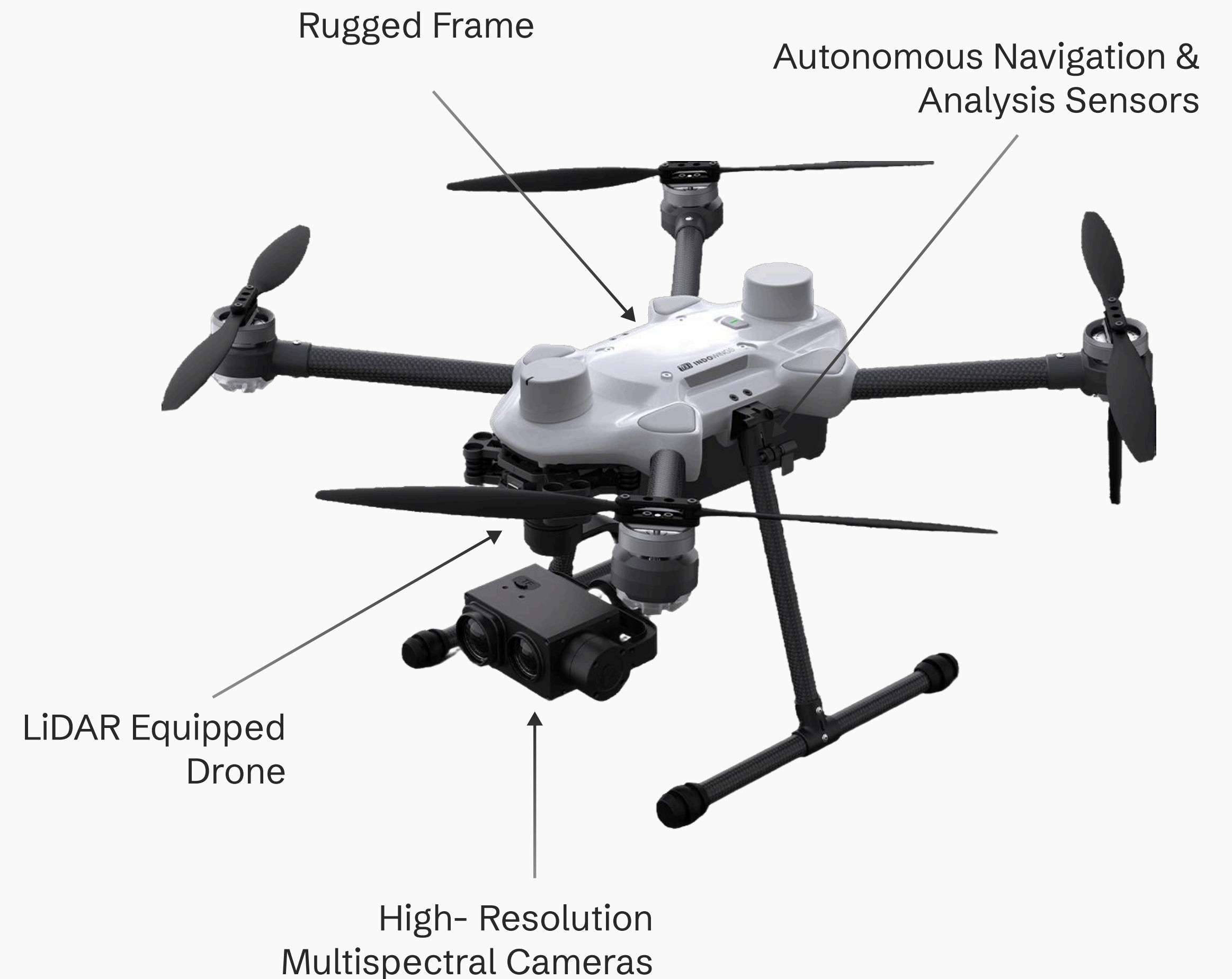
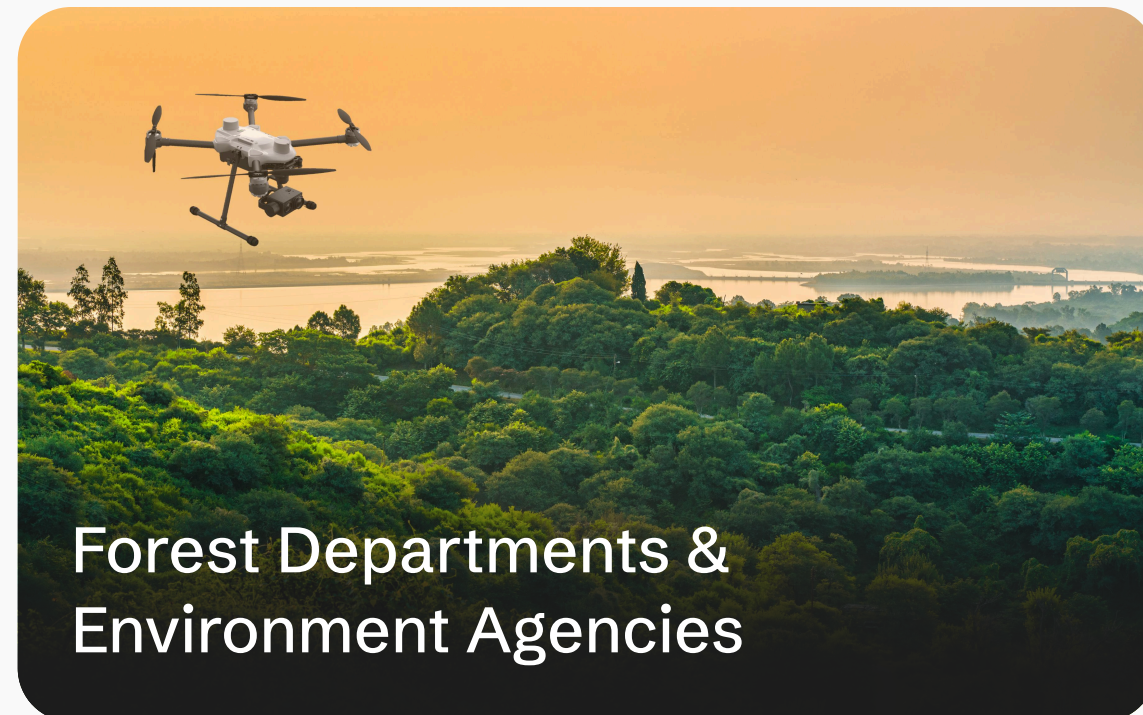


Forest Intelligence Drone & Platform

Smart Forest Intelligence

Built for **large-scale forest surveys**, the system delivers **real-time insights** into biomass, tree health, and carbon stock through drone-enabled LiDAR and advanced analytics.

➤ Applications:



Strategic Associates & Subsidiaries

The background is a dark, textured surface featuring a large, wireframe-style map of the United States. The map is composed of numerous interconnected triangles, creating a low-poly, geometric effect. Scattered around the map and across the entire background are various faint, light-gray icons and symbols, including gears, circles, lines, and small 'X' marks. Some of these elements are accompanied by small, illegible alphanumeric codes, such as '0910711', '09107112930 129', '107112', and '1071'. The overall aesthetic is technical and modern, suggesting a focus on technology, engineering, or strategic planning.

Falcon Tech Robotics

About the Partner

Platinum Group (UAE), under the blessing of His Highness Sheikh Mohammed bin Sultan bin Khalifa Al Nahyan, brings deep institutional credibility, regional access, and high-capacity manufacturing capabilities to the partnership with strategic investments across defense, healthcare, infrastructure, and technology.

Nature of the Partnership

60%
Platinum Group

X

40%
Kody Technolab

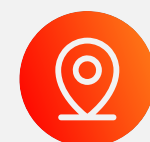
Sectoral Scope:



**Defense &
Surveillance**



**Retail & Experiential
Marketing**



Location
Abu Dhabi, UAE



**Hospitality &
Healthcare Automation**



**Public Infrastructure
Management**

Scope

Manufacturing,
localization, and sale of
“Made in UAE” robots for
the GCC and broader
Middle East



Falcon Tech Robotics - Key Team

➤ Senior Leadership Team



Dr. Ali Nasser Sultan Al Yabhouni Al Dhaheer
Co-Founder, Falcon Tech Robotics



Manav Patel
Director, Falcon Tech Robotics

➤ Management & Advisory



Dr. Hanai Atatreh
Board Member Advisor



Deep Panchal
Chief Operating Officer



Atanu Guha
Deputy CEO



Sahar Bendra
Director of Hr, Legal and Administration
Departments

Kody Media

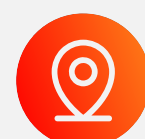
About the Company

Kody Media is a wholly owned subsidiary of Kody Technolab, built to **monetize robot-mounted digital screens** and operate as a **programmatic DOOH (pDOOH) platform**. It merges **robotics infrastructure with advertising intelligence**, creating a futuristic media network. Kody Media's initiatives are led by OOH advertising industry's veteran **Mr. Jignesh Sharma**.

Nature of the Partnership

100%

Kody Technolab



Location

Ahmedabad, India

Services & Capabilities



DOOH media
planning +
booking



Creative
production and
localization



On-ground ad
performance
monitoring



Real-time
campaign
delivery across
deployed fleet

Scope

- Operates India's first pDOOH network using Odigo and Dasher robots
- Offers both ad inventory sales and hardware rentals via robot fleets



Kody Aerotech

About the Partner

Vira Drones SA is a Switzerland-based innovator in UAV, helicopter, and electric/hybrid aerial mobility platforms. Known for its proprietary eVTOL and drone technologies, the company serves emerging global needs in logistics, defense, and urban air mobility.

Nature of the Partnership

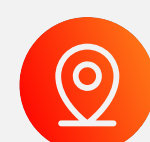
60%
Kody Technolab

X

40%
Vira Drones

Scope

Localize the development and manufacturing of next-gen UAVs and helicopters



Location
Ahmedabad, India

Sectoral Scope:



Defense



Emergency Response



Logistics



Urban Transportation



World EMS

About the Partner

World EMS is a specialized electronics manufacturing services provider with deep expertise in **PCB assembly, robotics hardware optimization, and mechatronics integration**. Known for its high-reliability production infrastructure, WEMS enables precision manufacturing across industries.

Nature of the Partnership

Exclusive manufacturing partner for core robotics components



Location

Ahmedabad, India

Strategic Impact

Enables **scalable robot production** without Kody owning factory infrastructure

Reduces time-to-market and unit cost through electronics assembly expertise

Supports high-mix, low-volume and high-volume manufacturing needs

Essential for fulfilling large contracts (e.g., 70 Cr robotics order in 2024)

Value Proposition

- Asset-light growth model
- Faster iteration cycles for prototypes and hardware versions
- Maintains quality control while outsourcing capex
- Enhances margin profile



S&O Investments

About the Association

S&O Investments is one of India's premier mall leasing and space management firms, with over 20 million sq.ft. of commercial retail under its advisory. The company is a trusted partner to mall developers, offering **deep operational insight into space optimization, tenant management, and retail innovation**. S&O Investments is poised to become our advertising partner in **60 malls across India**.

Nature of the Partnership

Commercial Deployment Agreement



Location

Ahmedabad, India

Strategic Impact

Accelerates Odigo's national footprint in high-traffic retail zones

Establishes Kody Media as India's first robot-powered pDOOH network

Delivers a new revenue stream to malls

Opens long-term contracts with mall owners and developers

Commercial Value Proposition

- Higher ad revenue per sq. ft.
- Hyper-targeted, mobile screen inventory
- Interactive, tech-led retail journeys

Phase I

48 Odigo & Dasher robots to be deployed in West India



SK Robotics & AHAR (Indian Hotel & Restaurant Association)

About the Association

SK Robotics is our robotics partner and **AHAR** is one of India's largest hospitality bodies, representing over **8,000+ hotels and restaurants** in the Mumbai Metropolitan Region (MMR) and extending its influence across Maharashtra and India. Established in 1979, AHAR advocates for the restaurant industry, supports modernization, and facilitates technology adoption for operational efficiency.

Nature of the Partnership

Strategic collaboration



Location

Mumbai, India

Strategic Impact

Provides Kody with **direct access** to **8,000+ hospitality venues**

Accelerates adoption of robots in **real-world F&B environments**

Scope

AHAR acts as an enablement & outreach partner to facilitate awareness, onboarding, and scaled adoption

Purpose

Deploy robotic automation (e.g., Dasher, Popper) across AHAR-member restaurants and hotels

Positions Kody as the preferred robotics partner for **front-of-house automation**

Enables on-ground pilots, subsidized RaaS offerings, and **awareness programs with AHAR endorsement**



Financial Highlights



Profit & Loss Statement

(Amount In Lakhs)

Particulars	As on 31st March 2025	As on 31st March 2024
INCOME FROM OPERATIONS	7302.32	2323.45
EXPENSES	-	1672.92
Profit Before Tax	2403.21	650.53
Tax Expenses	640.97	161.66
Profit/(Loss) For The Period From Continuing Operations	1762.24	488.87
Profit(Loss) For The Period	1762.24	488.87

Balance Sheet

(Amount In Lakhs)

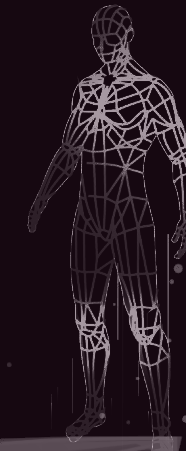
Particulars	As on 31st March 2025	As on 31st March 2024
Equity And Liabilities		
Shareholders' Funds	7910.72	3710.68
Non-Current Liabilities	-	134.09
Current Liabilities	3258.03	4271.82
Total	11168.74	4271.82
Assets	-	-
Non-Current Assets	6288.58	1252.84
Current Assets	7707.28	3018.99
Total	11168.74	4271.82

Cashflow Statement

(Amount In Lakhs)

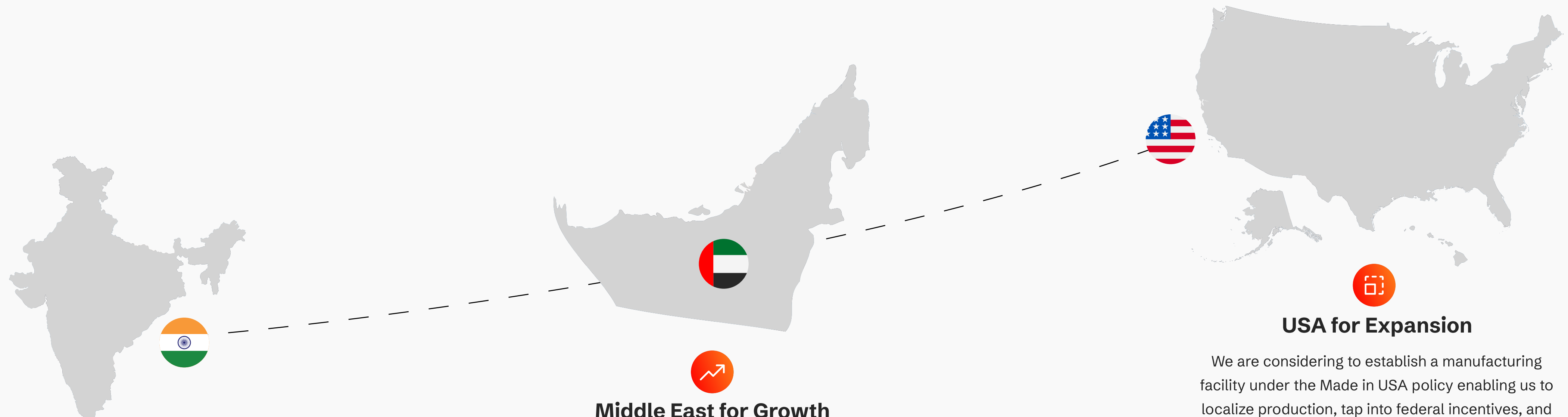
Particulars	As on 31st March 2025	As on 31st March 2024
Net Cash from Operating Activities	-754.46	-905.97
Net Cash used in Investing Activities	-3468.53	-352.40
Net Cash used in Financing Activities	3828.34	2061.95
Net increase in cash and cash equivalents	-394.65	803.58
Cash and cash equivalents at beginning of period	813.61	10.01
Cash and Cash Equivalents at End of Period	418.96	813.59

Roadmap & Future Outlook



Geographical Expansion

Kody Technolab is entering its next phase of **global growth built on regional strength**, proven product-market fit, and cross-border strategic alliances.



India as the Launchpad

India remains our innovation hub and base of operations. With in-house R&D, local assembly, and growing institutional partnerships, we are scaling deployments across public and private sectors. Our robotics IP is proudly built in India, for the world.

Middle East for Growth

Through our joint venture in Dubai, we continue to deepen our footprint across GCC markets targeting high-priority sectors such as hospitality, smart policing, public safety, and airport automation. The JV provides regional access, government engagement, and capital leverage in automation-forward economies.

USA for Expansion

We are considering to establish a manufacturing facility under the Made in USA policy enabling us to localize production, tap into federal incentives, and serve North American demand for robotics and automation with faster turnaround and lower freight costs.

Orgus

Your Rugged Outdoor Autonomous Surveillance Robot

Engineered for **public events, high-security zones, and large open terrains, Orgus operates as an autonomous patroller** with robust outdoor resilience. Whether deployed at stadiums, borders, or festivals, Orgus amplifies security infrastructure with real-time surveillance, active crowd engagement, and threat detection — all while withstanding the toughest environments.

➤ Applications:



Airports &
Transportation Hubs



Defense & Border
Security



Critical Infrastructure
Protection



Outdoor Advertising
Agencies

Product Pipeline



Advertising Robot for Beverages

Pouring Brand Personality Into Promotions

A visually distinctive, **can-shaped promotional robot designed for liquid product brands**. Whether it's cold drinks, beer, or energy beverages, Advertising Robot for Beverages draws attention in high-traffic retail and hospitality settings — combining motion, sound, and digital media to drive memorable brand engagements.

➤ Applications:



Hospitality & F&B



Retail & Supermarkets



Amusement Parks &
Stadiums



Airports & Transit
Lounges

Product Pipeline



Scanie

Autonomous Inventory Scanning Robot

Scanie is not just a scanning robot; it's a **breakthrough in retail operations. Designed to eliminate stockouts, pricing errors, and manual inventory inefficiencies**, Scanie automates real-time shelf scanning and analysis. With Scanie, retailers gain full visibility, faster operations, and smarter stock control; all in one sleek robot.

➤ Applications:



Retail Chains & Supermarkets



Warehouses & Distribution Centers

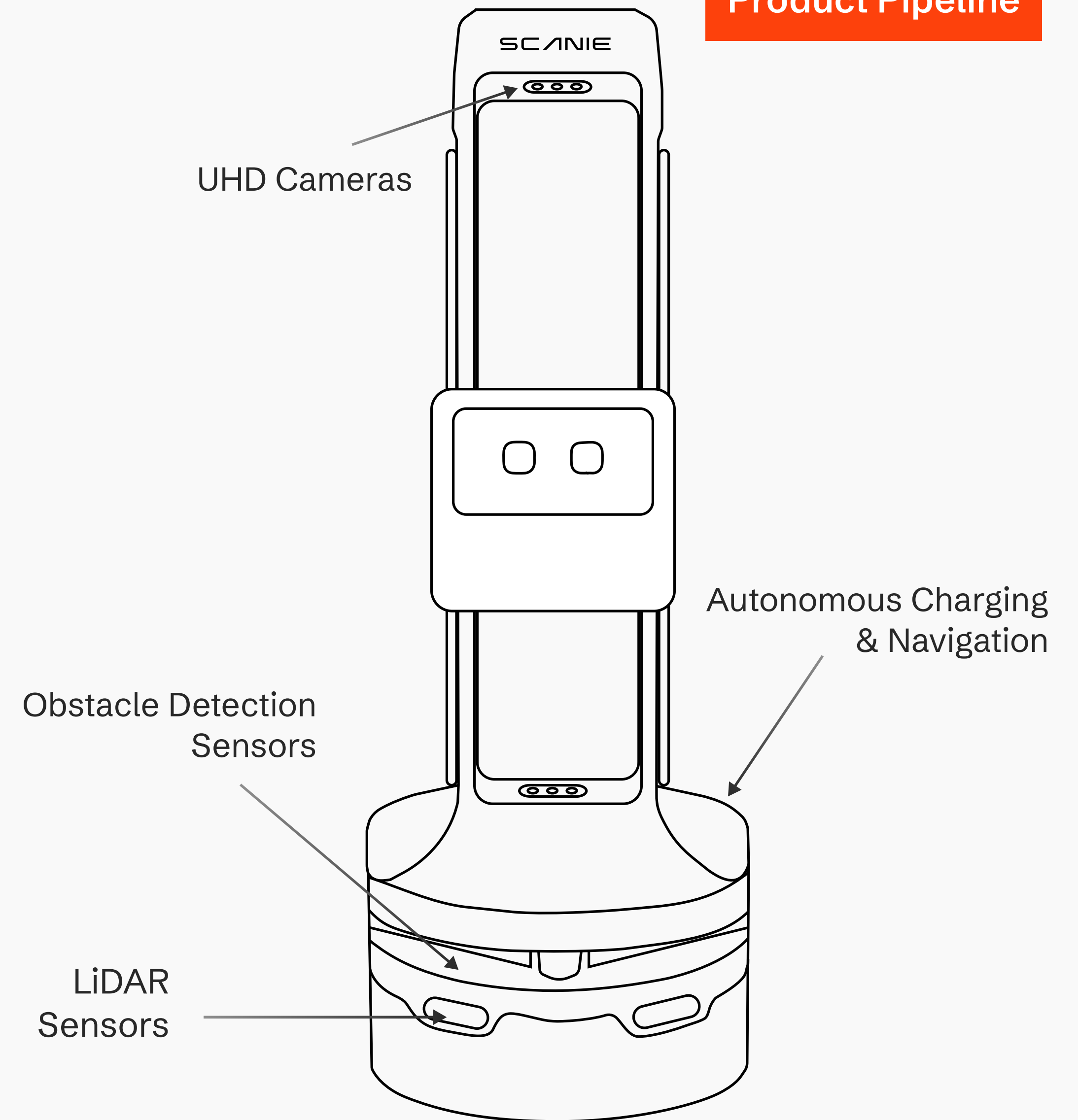


Hospitals & Pharmacies



Department Stores & Hypermarkets

Product Pipeline



Forkon

Your Smart Lifting Partner

Forkon is **an intelligent, autonomous forklift designed to automate pallet handling, storage, and transfer** within high-throughput industrial environments reducing manual labor and enhancing warehouse safety.

➤ Applications:



Warehousing &
Logistics



Automotive &
Manufacturing

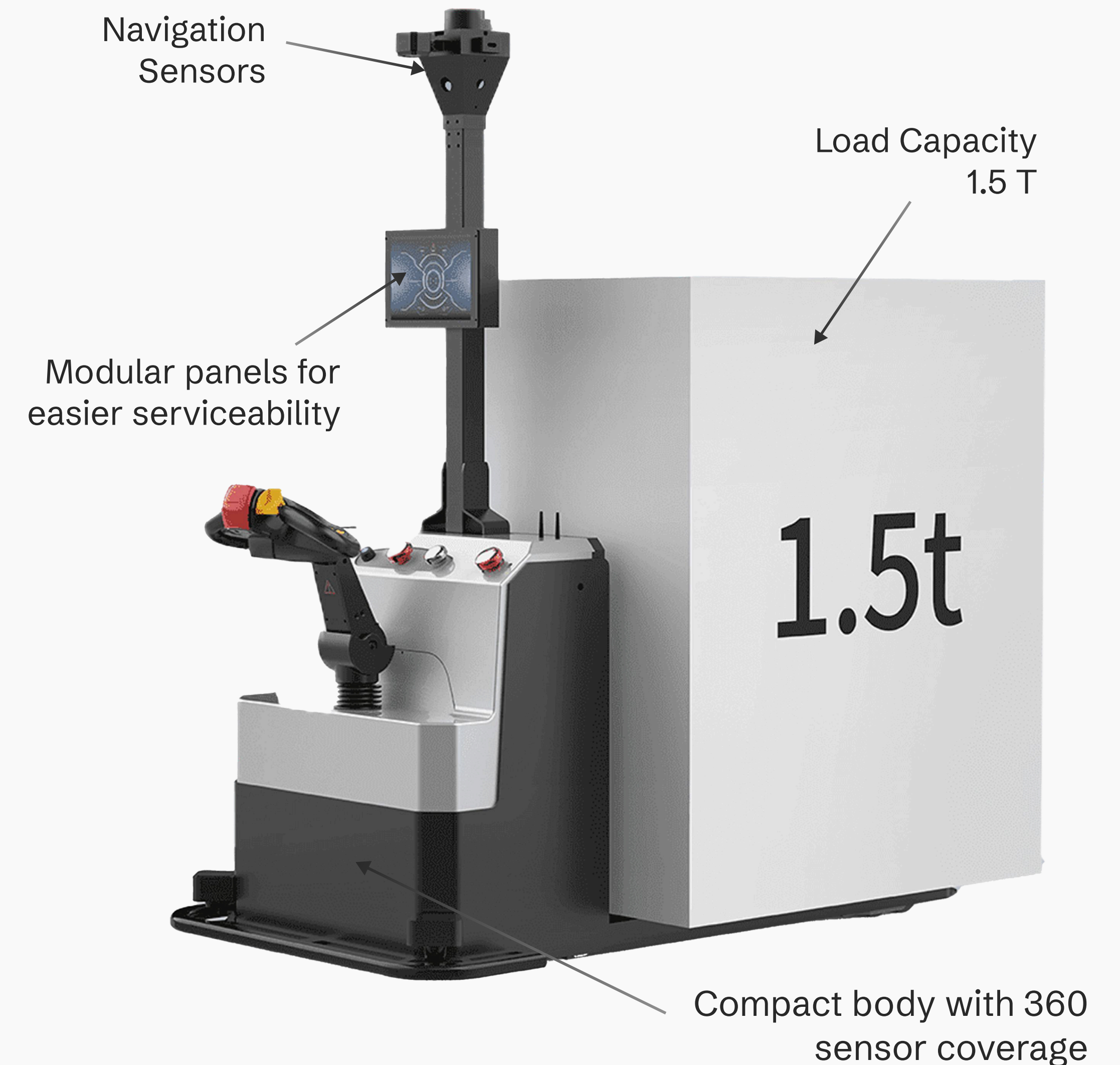


Retail Distribution
Centers



Cold Storage &
eCommerce Fulfillment

Product Pipeline





We believe innovation should not just be smart, it should be meaningful. Every robot we build, every system we design, carries a simple goal :
To make life easier, safer, and more connected- for everyone.

Let's Build The Future Together!